



OPPORTUNITY FOR SALES DEPARTMENT

SALES ASSOCIATE

Location: Gurugram, Delhi, Mohali, Jaipur, Goregaon(E)

Job Summary

Key Skills: Decent Communication Skills, Passionate, Lead Generation, Cold Calling, Business Development, Analytical Skills, Time Management.

Industry: Education Sales Industry

Qualification: Any Graduation/MBA/PGDM/MMS

Key Responsibility Areas:

- Cold Calling & Lead Generation to source new Sales opportunities
- Career & Education Counselling for working professionals
- Understanding need of Customer
- Offering management courses (As per Company products)
- Managing Pre & Post Sales Process
- Managing Daily, Weekly and Monthly Work Reports
- Connect/Meet Clients as per our product and services
- Close sales and achieve monthly targets

Remuneration for Graduates

		Annually
Fixed Salary	Rs. 24000 (In hand Salary)	Rs. 2,88,000
Salary Increment (Payable post the completion of probation period based on performance)	Rs. 3000	Rs 18000
Meeting Allowance (Only given for Outdoor Meeting)	Rs.4,500	Rs 54,000
Monthly Incentives* (Subject to Target achievement)	Rs.12,000	Rs 1,44,000
Performance cum Continuity Bonus* (To be given yearly based on performance)	Rs.1,500	Rs 18,000
Punctuality Bonus* (To be given on complete attendance monthly)	Rs 1,000	Rs 12,000
Total amount per month	Rs.46,000	Rs 5,34,000

Remuneration for Post Graduates

		Annually
Fixed Salary	Rs. 27000 (In hand Salary)	Rs. 3,24,000
Salary Increment (Payable post the completion of probation period based on performance)	Rs. 3000	Rs 18000
Meeting Allowance (Only given for Outdoor Meeting)	Rs.4,500	Rs 54,000
Monthly Incentives* (Subject to Target achievement)	Rs.12,000	Rs 1,44,000
Performance cum Continuity Bonus* (To be given yearly based on performance)	Rs 1,500	Rs 18,000
Punctuality Bonus* (To be given on complete attendance monthly)	Rs 1,000	Rs 12,000
Total amount per month	Rs.49,000	Rs 5,70,000